

People build relationships with people, not organizations. Create content that is authentic and shows your culture, people, or behind the scenes. Talk about your why and how you make a difference with the work you do.



Authority

In order for your supporters to trust you, they need to see content that shows your knowledge and competence. You want to share educational content that positions your organization and your people as authority. Examples are case studies, testimonials, question and answer sessions, community partner programs

Community

Keep an eye on what is trending in your community and your non-profit sector. This could be videos, articles, events in your community. Share the love by mentioning the good work that others do

mind

MAP social media

Food Sovereignty

• Develop a public engagement and awareness strategy centred on food sovereignty

Inspiration

04

Questions, quotes, thank yous, holiday celebration is great content to increase engagement while being in-spiring and grateful. **Motivational Quotes** Questions you are asked? Stories-Staff, Volunteers, Clients

Promotions

05

Events, fundraising campaigns and sharing information about your service is promotional.. **Events - Internal & External** Create a list of promotions

Access to Food

- Increase sustainable and equitable access to good food in our community
- Facilitate increased production of local food and create opportunities for land access
- Advocate for and develop policies that support resilient food systems

Equity, Diversity, and Inclusion

- · Formalize values of Equity, Diversity and Inclusion (EDI) within programming
- · Define our role in the community and understand barriers to participation within our programs and organization
- Facilitate opportunities for greater community. engagement and interaction

Brand

Share stories of donors, community partners, participants, volunteers

Urban Aq

Community Training Farm **Community Harvest Gardens** Kingston Community Gardens Network Grow A Row Gleaning

Access to Food

Food Soveriegnty

Equity, Diversity & Inclusion

Community

Share a partner page or news, share an event or workshop, recommend a program

Authority

Insights, Tips -ie, gardening, food storage, share news from community partners, quote someone of inspiration, share a food pillar in relation to program

Inspiration

Thank a volunteer, highlight the work of a staff member, a community organization Awareness Days / Causes

Promotions

Promote program, share behind the scenes. Share a client story and direct to donation page

Community Kitchens

Open Kitchens Outdoor Kitchens Cooking Connections Wijsinidaa! Good Food On A Budget Custom Workshops

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Share a partner page or news, share an event or workshop, recommend a program, testimonial

Brand

Share stories of donors. community partners, participants, volunteers

Authority

Insights, Tips -ie, cooking, budget, recipes share news from community partners, quote someone of inspiration, share a food pillar in relation to program

Inspiration

Thank a volunteer, highlight the work of a staff member. a community organization Awareness Days / Causes National Food Days

Promotions

Promote program, share behind the scenes. Share a client story and direct to donation page

Grow Project

Workshops Local field trips Lessons, materials, activities, and resources All connected to the Ontario curriculum

Access to Food

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Community

Share a partner page or news, share an event or workshop, recommend a program, testimonial

Brand

Share stories of donors, community partners, participants, volunteers

Authority

Insights, Tips -ie, seed balls, importance of insects, quote someone of inspiration, share food pillar in relation to program

Inspiration

Thank a volunteer, highlight the work of a staff member. a community organization Awareness Days / Causes

Promotions

Promote program, share behind the scenes, Share a client story and direct to donation page

Local Food Access

Local Food Market Stands **Community Harvest Markets Farmers Markets**

Access to Food

Food Soveriegnty

Equity, Diversity & Inclusion

Community

Share a partner page or news, share an event or workshop, recommend a program - hours ands places, testimonials

Brand

Share stories of donors, community partners, participants, volunteers

Authority

Insights, Tips -ie, food storage, what is in season quote someone of inspiration, share a food pillar in relation to program

Inspiration

Thank a volunteer, highlight the work of a staff member. a community organization Awareness Days / Causes

Promotions

Promote programs, share behind the scenes, Share a client story and direct to donation page

Post Ideas

News/Commmunity	Authority	Inspiration	Brand	Promote	News/Commmunity	Inspiration
#Locallove What other local agency or small business can you recommend and why	Share an infographic related to your cause.	Thank your supporters for their generosity. Awareness Days	Make your donor your hero. Spotlight a donor and why he likes to give to your cause.	Promote one of your services. Explain what you do and how it helps.	Share a news article, blogpost, podcast or video related to your cause.	Motivational Quote Facts Success Stories
News/Community	Promotion	Inspiration	Brand	Authority	News/Commmunity	Brand
Favorite educational resource your audience would be interested in.	Share a client impact story and share link to donation page.	Testimonials LS ∨alues	Share an opinion: Your followers want to know you stand for something;	Offer expert insights into a trending topic: This helps establish you as a thought leader in your field.	Tag another Facebook page: Generate some good karma by helping to promote another organization	Spotlight: Feature a volunteer or volunteer team say thank you. Video or photo.
Authority	Promote	Brand	News/Commmunity	Inspiration	Authority	News/Commmunity
Quote and influencer from your niche and why you like that quote.	Behind the scenes: Photo of a team at event, at work	Feature a client. And share how your service has impacted his/her life.	What is going on in your community this weekend. Share upcoming events.	Thank a volunteer	Share a chart: Share an interesting chart or graph that's relevant to your audience.	Latest news: Anything in your organization changing? Newsletter

Hashtags

#buildcommunity ##localfoodsystem #goodfoodmatters #resilience #dignifiedaccess #localfood #foodforpeople #sustainability #localfoodproviders #naturalresources #socialjustice #equalrights #equity #diversity #inclusion #livableincome #localfoodaccess #localproduce #farmersmarkets #communityharvest \$foodliteracy #foodsoveriegnty #plantbased #outdooreduacation #empowerstudents #socialjustice #education

Mondays- About people

Tuesdays- What do we do; posts about programs

Wednesdays- Celebrate our victories

Thursdays- How our work fits into food sovereignty

Fridays- Social justice and dignity- How our work builds solidarity, skills, human connection

Seven Pillars

1. FOCUSES ON FOOD FOR PEOPLE

- Puts people's need for food at the centre of policies
- Insists that food is more than just a commodity

2. BUILDS KNOWLEDGE AND SKILLS

- Builds on traditional knowledge
- Uses research to support and pass this knowledge to future generations
- Rejects technologies that undermine or contaminate local food systems

3. WORKS WITH NATURE

- Optimizes the contributions of ecosystems
- Improves resilience

4. VALUES FOOD PROVIDERS

- Supports sustainable livelihoods
- Respects the work of all food providers

5. LOCALIZES FOOD SYSTEMS

 Reduces distance between food providers and consumers 	• Is (
 Rejects dumping and inappropriate food aid 	ene
 Resists dependency on remote and unaccountable corporations 	of
	• Is
6. PUTS CONTROL LOCALLY	pro
 Places control in the hands of local food providers 	the
	• ls
 Recognizes the need to inhabit and to share territories 	all
Rejects the privatization of natural resources	• Be
	• Be
7. FOOD IS SACRED	• Be
 Recognizes that food is a gift of life, and not to be squandered 	• Ad

• Asserts that food cannot be commodified

Key Messaging CARE & Food Sovereignty

All of our programs work toward:

- Connection: Building community and relationships around good food
- Access: Improving access to fresh, locally produced food
- Resilience: Systems change for growing strong and healthy individuals and communities in the long-term
- Education: Creating safer spaces for skill-sharing and knowledge mobilization
- "Food Sovereignty is the right of peoples and communities to healthy and culturally appropriate food, produced through ecologically sound and sustainable methods, and their right to define and control their own food systems." - La Via Campesina

Values

committed to social justice and will both advocate for social justice and indeavour to maintain its operations in ways that promote the equal rights its employees, volunteers, and the broader community.

committed to equity, diversity and inclusivity and will continue to oactively dismantle barriers to participation and provide opportunity to ose who are most likely to be marginalized.

respectful and will ensure its programs focus on supporting the dignity of people.

elieves in the strength of vibrant and connected community food systems.

elieves that all people have the right to a livable income.

elieves that access to good food is a fundamental right.

dheres to good food principles.

Branding Statement

Loving Spoonful's mission is to build community around good food in Kingston and area. We accomplish this through the implementation of innovative, collaborative programs and outreach.

Audience

Donors Clients Volunteer **Community Partners**

Key Messaging

All of our programs work toward:

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- Access: Improving access to fresh, locally produced food

Community Support

Community Partner Organizations Corporate Donors Events News Job Postings

Volunteers

- Resilience: Systems change for growing strong and healthy individuals and communities in the long-term
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- "Food Sovereignty is the right of peoples and • communities to healthy and culturally appropriate food, produced through ecologically sound and sustainable methods, and their right to define and control their own food systems." - La Via Campesina

Awareness Days

Canada's Agriculture Day; National; Agriculture More Than Ever National Nutrition Month International Women's Day National Volunteer Week National Day for Truth and Reconciliation

News to Feature

Community Partner News Corporate Donor Support **Community Events** National & World News Job Postings LS in the news



How easy have you made it for others to connect with your cause?

What systems have you designed for you and your staff to easily connect with others, and how well do they work?

What feelings do you consistently invite in your supporters?

- Why does your nonprofit exist?
- What are you going to accomplish?
- How are you making an impact?